

Built to Last: **20 Years** of Zero-Defect Engineering and What It Means for You

One of the world's largest education publishers has trusted Excelsoft with its platforms for two decades. Here's what that looks like up close — and why it matters for your institution

**20**

YEARS OF TRUST

12+

PLATFORMS RUN

Your systems can't take a term off. For 20 years, neither have ours.

Excelsoft has spent two decades as the engineering team behind one of the world's largest education publishers — running 12+ platforms at once, from assessment tools to course delivery. Here's what that partnership taught us.

Reliability You Can Actually Count On

We're not just claiming zero defects — we've sustained it. Across every platform, every release, for 20 years:



Zero P1/P2 defects.
Full stop.



Every release reviewed by
dev,QA, DevOps,
performance, and security
specialists — not just
one team signing off.



Blue-green and canary
rollouts,so nothing ships
without a safety net.

“This is what 20 years of trust looks like in practice.

When a vendor walks away, we don't miss a beat

Every institution inherits systems nobody fully documented. We've lived that worst case: a prior vendor handed us a critical platform with zero knowledge transfer. Our engineers reverse-engineered it from source code and runtime logs, rebuilt the documentation from scratch, and then:

- ▶ Delivered the same work in a fraction of the prior one-year cycle
- ▶ Cut the cost per unit to a third of what the old vendor charged
- ▶ Kept it at zero defects ever since

That's the kind of continuity that protects you when a vendor relationship ends badly —without your students ever noticing.

Modernising Without Breaking What Already Works

We migrate legacy systems to modern architecture in small, validated steps— never a risky all-at-once cutover. The result: zero P1/P2 incidents across every migration we've led, including complex, high-traffic platforms. We've also retired a legacy platform entirely, moving its full user base to a modern successor with zero content loss and zero disruption.

Doing More With Less

We've cut infrastructure costs by ~25% for our longest-standing partner, without touching performance or uptime —a multi-million-dollar recurring saving at their scale.

When speed matters, our engineers hit full productivity in two weeks (the industry norm is 4–12).

Backed by an AI-augmented delivery process benchmarked at 2.6–3x more output.

What This Means for You

✓ Systems that stay up — not just once, but every release

✓ Protection if a vendor relationship goes wrong

✓ Upgrades that don't interrupt your academic calendar

✓ Budget freed up by real infrastructure savings

✓ A team that can move fast when you need it to

LET'S TALK

Excelsoft has spent 25+ years building EdTech platforms — and 20 of them earning this level of trust from one of the world's largest publishers. We'd like to bring the same discipline to your institution.

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