

COLIN HUGHES

CONSENT LETTER FROM THE DIRECTORS OF THE COMPANY

To,
The Board of Directors
Excelsoft Technologies Limited
1-B, Hootagalli Industrial Area, Mysore, Karnataka 570018, India

Re: Proposed initial public offer of up to [●] equity shares of face value of ₹ 10 each (“Equity Shares”) of Excelsoft Technologies Limited (the “Company” or “Offeror”), comprising a fresh offer of upto [●] Equity shares, aggregating up to ₹ [●] million by the Company (“the “Fresh Offer”) and an offer for sale of up to [●] Equity Shares, by Pedanta Technologies Private Limited and Dhananjaya Sudhanva (the “Promoter Selling Shareholders”) (the “Offer for Sale”, and together with the Fresh Offer, the “Offer” and such Equity Shares, the “Offered Shares”).

Dear Sir / Ma’am,

I, Colin Hughes hereby give my consent to my name being included as a Non-Executive Director and to the inclusion of our name and the details mentioned herein as a syndicate member to the Offer, in the draft red herring prospectus (“**Draft Red Herring Prospectus**” or **DRHP**), red herring prospectus (“**Red Herring Prospectus**” or **RHP**) and the prospectus (“**Prospectus**”) intended to be filed with the Registrar of Companies, Karnataka, at Bangalore (the “**RoC**”) and thereafter with the Securities and Exchange Board of India (the “**SEBI**”) and the stock exchange(s) where the Equity Shares are proposed to be listed (the “**Stock Exchanges**”) and in any publicity material, press release, presentation or any other documents in relation to the Offer (collectively, the “**Offer Documents**”).

I hereby authorise you to deliver this consent letter the Stock Exchange, the RoC and any other regulatory authorities as may be required.

I further confirm that the information in this certificate is true, adequate and not misleading and without omission of any matter that is likely to mislead.

I confirm that I will immediately communicate any changes in writing in the above information to the Book Running Lead Manager to the Offer (“**BRLM**”) until the date when the Equity Shares are listed on the Stock Exchange. In the absence of any such communication from me, the BRLM and the legal counsel to the Offer, can assume that there is no change to the above information until the Equity Shares commence trading on the Stock Exchange pursuant to the Offer.

This consent letter is for information and for inclusion (in part or full) in the Offer Documents or any other Offer-related material, and may be relied upon by the Company, BRLM and the legal counsel to the Offer.

I also consent to the submission of this letter as may be necessary, to any regulatory or statutory authority and/or for the records to be maintained by the BRLM in connection with the Offer.

We hereby consent to this letter being disclosed by the BRLM, if required (i) by reason of any law, regulation or order of a court or by any governmental or competent regulatory authority, or (ii) in seeking to establish a defence in connection with, or to avoid, any actual, potential or threatened legal, arbitral or regulatory proceeding or investigation.

COLIN HUGHES

All capitalized terms used herein and not specifically defined shall have the same meaning as ascribed to them in the Offer Documents, as the case may be.

Yours faithfully,



Name: Colin Hughes
Non-Executive Director
Date: 15-02-2025

Cc:
Book Running Lead Manager
Anand Rathi Advisors Limited
11th Floor, Times Tower, Kamala Mills Compound,
Senapati Bapat Marg, Lower Parel,
Mumbai 400013 Maharashtra, India

Legal Counsel
ALMT Legal
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